



DATE: May 24, 2019
 TO: Sherman M. Stovall, GRTC Assistant Vice President of Operations
 FROM: Kevin L. Price, Representative of SVTMC
 SUBJECT: Medical, Stop Loss, TPA, and Dental Benefits for SVTMC Award Memo
 RFP No.19-GRTC-0320

Southwestern Virginia Transit Management Company, Inc., through the Greater Roanoke Transit Company d/b/a Valley Metro (GRTC or Valley Metro), needs to provide medical insurance for employees of Southwestern Virginia Transit Management Company, Inc. (SVTMC).

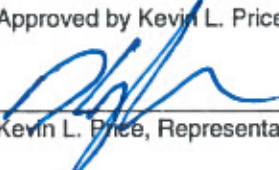
In order to comply with federal and state procurement requirements, SVTMC through GRTC issued a Request for Proposal (RFP) to provide SVTMC employees with medical insurance, RFP # 19-GRTC-0320. March 25, 2019 was the issue date for the RFP for medical, stop loss, TPA, and dental benefits for the employees of SVTMC with an opening date of April 23, 2019. The RFP was for Offerors to submit a proposal for any one or more of the insurance coverages requested and related services.

By Tuesday, April 23, 2019, at 2:00 PM, four (4) proposals were received for the project. After review of the proposals, together with a recommendation from the consultant for SVTMC and GRTC, it was determined that Anthem Health Plans of Virginia, Inc., d/b/a Anthem Blue Cross and Blue Shield, 2017 Staples Mill Road, Richmond, Virginia 23230, submitted proposals that were in the best interest of SVTMC for both medical and dental at an annual cost of \$1,008,790 for medical and \$41,981 for dental.

Recommended Action:

SVTMC is accepting the above proposals for the insurance coverages and services as generally described above with Anthem Health Plans of Virginia, Inc., d/b/a Anthem Blue Cross and Blue Shield, and is making an award to Anthem Blue Cross and Blue Shield for such items, and is requesting the approval of such award by GRTC's Assistant Vice President of Operations as provided for in the RFP. The annual cost amount will be \$1,008,790 for medical and \$41,981 for dental. The contract will be from July 1, 2019, through June 30, 2020. The other proposals are rejected.

Approved by Kevin L. Price on behalf of SVTMC.



 Kevin L. Price, Representative of SVTMC

5/24/19

 Date

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The above recommendations are approved by the GRTC Assistant Vice President of Operations.



 Sherman M. Stovall,
 GRTC Assistant Vice President of Operations

5/28/19

 Date

Copy: Kevin L. Price, General Manager, GRTC
 Stephanie Giles, Director of Finance, GRTC
 Tyler Linkenhoker, Director of Procurement, GRTC
 Daniel J. Callaghan, GRTC General Counsel
 Laura Carini, GRTC Assistant General Counsel