



DATE: December 3, 2018
TO: Sherman M. Stovall, GRTC Assistant Vice President of Operations
FROM: Kevin Price, GRTC General Manager
SUBJECT: Award Memo for Sole Source of Motorola Radios and Equipment

Background:

Through a sole source procurement process, GRTC's radios and equipment will be purchased from Motorola Solutions through Bearcom as delegated by Motorola Solutions.

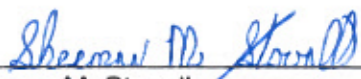
The City of Roanoke and Roanoke County operate, support, and maintain a Motorola P25 digital radio system. The P25 environment is exclusively Motorola (infrastructure and subscribers). The City of Roanoke supports GRTC's equipment and GRTC is expected to have compatible radio equipment.

Motorola delegated that Bearcom will manage sales for GRTC on behalf of Motorola Solutions. GRTC's equipment will be manufactured, shipped, and invoiced by Motorola Solutions.


Recommended Action:

Approve the above sole source procurement, and initiate a purchase order with Motorola Solutions to provide the radios and equipment on the terms set forth in the purchase order, for \$99,731.98.

The above recommendation is approved by the GRTC Assistant Vice President of Operations.



Sherman M. Stovall
GRTC Assistant Vice President of Operations



Date

Copy: Ron Parker, Assistant General Manager, GRTC
Stephanie Giles, Director of Finance, GRTC
Tyler Linkenhoker, Director of Procurement, GRTC
Daniel Callaghan, GRTC General Counsel
Laura Carini, GRTC Assistant General Counsel